

EMPLOYMENT

NON-CONTRACT LINE RATES

Minimum size advertisement four lines. All rates quoted are per line per consecutive days. Skip day (irregular) ads will be billed at the one day rate.

Consecutive Days	Daily	Sunday/Holiday/Bonus
15-31	\$3.39	\$3.79
10-14	\$3.65	\$4.10
4-9	\$3.83	\$4.28
2-3	\$4.52	\$5.04
1 day	\$6.48	\$7.24

EMPLOYMENT DAILY IN-COLUMN CONTRACT RATES

12 month contract required. Daily Classified contracts require publication of line ads everyday. Line ads and display ads may be combined to fulfill daily classified advertising contract requirement. All rates quoted are per line, per consecutive day. 3 month classified contracts are available for options A, B, and C at a 15% premium. A signed contract is required.

Consecutive Days	Daily	Sunday/Holiday/Bonus
Option A 15-31	\$2.53	\$3.10
3 Lines Daily 4-14	\$2.72	\$3.35
1-3	\$2.77	\$3.44
Option B 15-31	\$2.45	\$3.04
6 Lines Daily 4-14	\$2.64	\$3.23
1-3	\$2.70	\$3.33
Option C 15-31	\$1.94	\$2.36
12 Lines Daily 4-14	\$2.11	\$2.59
1-3	\$2.16	\$2.66

EMPLOYMENT DISPLAY DAILY CONTRACT RATES

All rates quoted are per inch, per consecutive day.

Consecutive Days	Daily	Sunday/Holiday/Bonus
Option A 15-31	\$30.36	\$37.19
3 Line Daily 4-14	\$32.68	\$40.19
1-3	\$33.29	\$41.31
Option B 15-31	\$29.38	\$36.44
6 Line Daily 4-14	\$31.70	\$38.81
1-3	\$32.44	\$39.94
Option C 15-31	\$23.26	\$28.33
12 Line Daily 4-14	\$25.34	\$31.08
1-3	\$25.95	\$31.95

Display ads published outside of the classified section will be charged an additional 66.67%.

EMPLOYMENT BULK DISPLAY RATES

The Advertiser agrees to use a minimum of Classified Display and/or Retail (ROP) inches specified by contract agreement during a 12 month period. Advertisers contracting for annual Retail Display bulk lineage will be charged the corresponding rates below for Classified Display ads. Classified contract advertisers placing Retail (ROP) inches will be charged the corresponding retail rates as specified in the Bradenton Herald Retail Rate Card. Classified contract advertisers placing Retail (ROP) inches will be billed at 1.667 of classified rate to adjust for column width difference.

Rates are per inch per day	Daily	Sunday/Holiday/Bonus
Non-Contract open rate	\$40.68	\$47.38
Level 5 75" - 224"	\$32.15	\$37.06
Level 10 225" - 449"	\$30.63	\$35.35
Level 15 450" - 899"	\$29.76	\$34.31
Level 20 900" - 1799"	\$28.93	\$33.19
Level 25 1800" - 2699"	\$28.24	\$32.43
Level 30 2700" - 4499"	\$27.81	\$31.60
Level 35 4500" - 8999"	\$27.50	\$31.11

Non-profit/charity rate policy: Rate Level 25; 501(C)(3) statement required. Broadsheet ads deeper than 18" will be billed at the full depth of 21.25".

NON PROFIT RATE - 501(3)(C) statement required to qualify

	Daily	Sunday/Holiday/Bonus
Per Column Inch	\$28.24	\$34.06

NATIONAL RATES - 15% Agency Commissionable

	Daily	Sunday/Holiday/Bonus
Per Line	\$ 8.29	\$ 9.57
Per Column Inch	\$50.85	\$63.25

HOLIDAY RATES

The following Holidays enjoy increased circulation and readership. Sunday rates apply: New Years, Easter, Martin Luther King Day, President's Day, Memorial Day, 4th of July, Labor Day, Columbus Day, Veteran's Day, Thanksgiving and Christmas.

BONUS DAYS

The following weekdays enjoy increased circulation and readership. Sunday rates apply: January 9, 23, 30; February 6, 13; August 13, 20, 27; September 10, 17; October 15, 22, 29; November 5, 19; December 24, 26.

CLASSIFIED LINE AD EXTRAS

Logos: Personalize your classified ads with an in-column logo. Minimum 7-line charge on your monthly account. \$51.00 initial setup fee. Logo changes \$25. Additional logos \$25.50.

Graphics: Increase awareness and make your ads "jump" off the page with attention grabbing special symbols, graphics, borders or highlighting.

Photo ads: For low as \$5.10 per day, you can add show off your real estate listing, car or boat with an in-column photo.

FREQUENCY PROGRAM

To qualify for a frequency program, all ads must be ordered at the same time and picked up from an ad billed at full rate. Discounts not available in conjunction with any other discount. 100% of lineage will be applied toward annual bulk contract commitment.

Requirements:

- Minimum Ad Size: 10 Column Inches
- May Run Up To 6 Times in a 7-Day Period
- No Size or Copy Changes
- Sunday, Holiday and Bonus days at Full Rate

2nd Ad	20% discount
3rd Ad	35% discount
4th, 5th & 6th Ad	50% discount

COLOR RATES

*Studies show color ads are read up to 60% more often than the same ad in black and white. Readers also find color ads more interesting and are more likely to read the entire ad. No minimum ad size requirement.

ROP	Daily	Sunday/Holiday/Bonus
Select color	\$370	\$385
Full color	\$525	\$545

TAB

Select color	\$180	\$185
Full color	\$265	\$275

careerbuilder Employment Weekly Rates

Modular tabloid section. 10,000 copies printed per week. Free distribution throughout Manatee and Sarasota County.

Full Page	\$650	13 week contract*: 10% discount
Half Page	\$355	26 week contract*: 20% discount
Quarter Page	\$195	52 week contract*: 30% discount
Eighth Page	\$145	*must be consecutive week contract
Back Page	\$850	Back page includes full color

PERSONNEL

Publisher	<i>William H. Fleet</i> wfleet@bradenton.com 941-748-0411 x7500
Vice President of Advertising	<i>Erin Humphreys</i> ehumphreys@bradenton.com 941-748-0411 x7099
Classified Advertising Manager	<i>Tim Collum</i> tcollum@bradenton.com 941-748-0411 x7022
Retail Advertising Manager	<i>Traci Conrad</i> tconrad@bradenton.com 941-748-0411 x7009
National Major Accounts Manager	<i>Lisa Emory</i> lemory@bradenton.com 941-748-0411 x7042
Niche Products Manager	<i>Lynn Bruneau</i> lbruneau@bradenton.com 941-748-0411 x7755

ADVERTISING POLICIES

COMMISSIONS, TERMS OF PAYMENT AND RATE POLICIES

Local rates are non-commissionable. To qualify for local classified rates advertiser must have a permanent location within Manatee, Sarasota, Charlotte, DeSoto, Lee, Hillsborough or Pinellas Counties. Advertisers who have permanent locations within the state of Florida but outside of this 7-county area qualify for the state rate on our National rate card. National rates are commissionable to recognized agencies. For more information on national advertising contact our National Advertising Manager.

An advertiser may establish credit by completing a credit application in its entirety. The Publisher may require cash payment in advance of advertising at any time it deems the financial condition of the Advertiser is not satisfactory. Accounts with approved or established credit will receive a statement the first week of each month with charges for all advertising run in the previous month. Past due accounts may result in restriction of further advertising. Payment is due in full by the 20th of the month following the invoice date. Prior to credit being established payment may be made with cash in advance, Visa, Master Card, Discover and Amex. If the advertiser utilizes an agency, both advertiser and agency shall be jointly liable for payment and compliance with all terms and conditions of this rate card. Political advertising must be prepaid. No cash discounts.

The Publisher reserves the right upon 30 days written notice to the Advertiser to change the rates as they appear in the current rate card. In this event, the Advertiser may, by written notice prior to the effective date of the revised rates, terminate their agreement without penalty. A continuance of advertising after the new rates go into effect will constitute acceptance of them under all other terms of signed contract.

The Advertiser will earn a rebate on all space published at the end of the contract period if the next volume level is exceeded. Rebates will be based on the difference between the rate billed and the next contract level. Rebates are given for only one rate level difference, regardless of the total amount of advertising published.

If the advertiser fails to publish the minimum amount of space as specified in their contract, the advertiser agrees to pay an adjustment equal to the rate earned.

COPY REGULATIONS: All advertising is subject to the approval or rejection

of the Publisher. The Bradenton Herald is privileged to revise, reject or cancel any ad which it deems objectionable, either in its subject matter or phraseology, or which it considers opposed to public policy or the policy of the Bradenton Herald. Such rejection shall not be construed as a breach of an advertising contract. Advance payment for advertising does not constitute a contract to publish until management approval is obtained. We will not knowingly publish false, misleading, obscene or defamatory advertisements. Advertising that simulates editorial must be labeled as PAID ADVERTISEMENT in 10 point type centered at top of the ad.

POSITIONING: All advertising positions are at the option of the Bradenton Herald. We will make every effort to accommodate advertisers' position requests, however, advertising is not accepted for publication subject to position. Ad position is not guaranteed. No adjustment, refund or make-good will be made because of the position in which an advertisement has been published. Exclusivity is not available.

NON-EXCLUSIVE LICENSE CLAUSE: The advertiser agrees that by placing an advertisement in the Bradenton Herald, the advertiser licenses to the Bradenton Herald, on a non-exclusive basis, all copyrights and other ownership rights in the advertisement, including the right to publish, reproduce, display, adapt, transmit or produce derivative works in any medium, including any digitized or electronic medium. Advertiser authorizes the Bradenton Herald to bring suit at the Bradenton Herald's discretion and at the Bradenton Herald's expense for any unauthorized use, reproduction, display, distribution, or performance of the advertisement as it appears in the Bradenton Herald or for its unauthorized alteration. Nothing shall prevent advertiser from placing the same or a similar advertisement in any other media, or from bringing suit on its own behalf and its own expense to enforce its copyright interests in the advertisement.

COPY CORRECTIONS ERROR ALLOWANCE: It is the responsibility of the advertiser to notify the Bradenton Herald immediately if an error occurs. In spite of our best efforts, copy errors occasionally occur in material we typeset for advertisers. Please check your ad on the first day of publication and notify us of the error in time to correct for the next insertion. The Bradenton Herald shall not be liable for failure to publish an ad or for a typographic error or errors in publication except to the extent of the cost of the ad for the first day's insertion. No adjustment will be given unless, in the opinion of this newspaper, an error in the ad materially affects the value of the ad.

PROOF POLICY: No credits or make-goods will be given for any advertising placed on a no-proof basis and advertising placed after space and copy deadline. Copy in such ads cannot be changed.

CANCELLATIONS: All advertisements cancelled after the appropriate deadline will be billed 25% of the total cost of insertion.

